#### UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

## FORM 6-K

#### REPORT OF FOREIGN PRIVATE ISSUER PURSUANT TO RULE 13a-16 OR 15d-16 UNDER THE SECURITIES EXCHANGE ACT OF 1934

For the month of May 2021 Commission File Number 001-38442

# **IBEX LIMITED**

(Translation of registrant's name into English)

#### Crawford House, 50 Cedar Avenue Hamilton HM11, Bermuda (441) 295-6500 (Address of principal executive office)

Indicate by check mark whether the registrant files or will file annual reports under cover of Form 20-F or Form 40-F:

#### ⊠ Form 20-F □ Form 40-F

Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(1):

Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(7):

#### IBEX LIMITED FORM 6-K

IBEX Limited (the "Company") is furnishing under the cover of Form 6-K the following:

#### Earnings Release

Exhibit 99.1 Press release, dated May 18, 2021, entitled "IBEX Limited Announces Third Quarter Fiscal Year 2021 Financial Results"

#### **Incorporation by Reference**

The unaudited consolidated statements of financial position, unaudited consolidated statements of profit or loss and other comprehensive income / (loss), unaudited consolidated statements of cash flows, and supplemental non-GAAP financial information contained in the press release attached as Exhibit 99.1 to this report on Form 6-K are hereby incorporated by reference into the Company's registration statement on Form S-8 (File No. 333-242044), to be a part thereof from the date on which this report is submitted, to the extent not superseded by documents or reports subsequently filed or furnished. The other information in this Form 6-K, including the exhibit attached hereto, is being furnished and shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), or otherwise subject to the liabilities of that section, nor shall it be deemed incorporated by reference in any filing under the Securities Act of 1933, as amended, or the Exchange Act, except as shall be expressly set forth by specific reference in any such filing.

#### Signatures

Pursuant to the requirements of the Securities Exchange Act of 1934, as amended, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

IBEX LIMITED

By: /s/ Karl Gabel Name: Karl Gabel Title: Chief Financial Officer

Date: May 18, 2021



#### FOR IMMEDIATE RELEASE:

#### IBEX Limited Announces Third Quarter Fiscal Year 2021 Financial Results

#### Third Quarter Fiscal Year 2021

- Strong revenue of \$108.8 million, representing an increase of 7.6% year-over-year
- Net loss was \$0.2 million (non-GAAP adjusted net income of \$6.0 million)
- Adjusted EBITDA increased 12.4% to \$16.7 million, achieving record adjusted EBITDA margin of 15.3%
- Fully diluted loss per share was \$0.01 (non-GAAP adjusted earnings per share \$0.32)
- Added 10 new logos, including marquee wins in key verticals

WASHINGTON, DC— (BUSINESS WIRE)—May 18, 2021—IBEX Limited ("ibex"), a leading global provider of outsourced CX solutions, today announced financial results for three and nine months ended March 31, 2021.

"I am pleased with our strong third quarter results, coming off an exceptional second quarter - delivering solid revenue of \$108.8 million, strong cash flow, and record adjusted EBITDA margin of 15.3%, up 70 basis points from the prior year period," said Bob Dechant, Chief Executive Officer of ibex. "These results reflect the value that our end-to-end customer engagement solutions bring to clients, as our BPO 2.0 solution and customer experience is a key competitive differentiator and driver of accelerating growth."

Dechant continued, "Our business strategy and ability to be laser-focused on execution has allowed us to continue to win customers, evidenced by our signing of 10 new customers, most of which are marquee logos in the New Economy, digitally transforming Blue Chip and strategic verticals. Looking ahead, we have a strong pipeline of business that we believe will position us for a strong fiscal year 2022."

"I would like to recognize our global base of talented employees who were able to adjust to ever-changing market conditions and thank them for their extraordinary level of professionalism and commitment to our business," concluded Dechant.

#### **Financial Highlights:**

#### Revenue

• Revenue increased 7.6% to \$108.8 million, compared to \$101.1 million in the prior year quarter.

#### **Net Income**

- Net loss was \$0.2 million, compared to net income of \$4.5 million in the prior year quarter.
- Non-GAAP adjusted net income increased to \$6.0 million, compared to \$4.7 million in the prior year quarter (see Exhibit 1 for reconciliation).
- Net margin was (0.2)%, compared to 4.4% in the prior year quarter.

On a Non-GAAP basis, adjusted net income margin increased to 5.5%, compared to 4.6% in the prior year quarter (see Exhibit 1 for reconciliation).

#### Adjusted EBITDA

- Non-GAAP adjusted EBITDA, increased to \$16.7 million, compared to \$14.8 million in the prior year quarter (see Exhibit 2 for reconciliation).
- Non-GAAP adjusted EBITDA margin increased to a record 15.3%, compared to 14.7% in the prior year quarter.

#### **Earnings Per Share**

- IFRS basic and fully diluted loss per share was \$0.01 compared to IFRS basic and fully diluted earnings per share of \$0.00 in the prior year quarter.\*
- Non-GAAP pro forma fully diluted adjusted earnings per share increased to \$0.32, compared to \$0.25 in the prior year quarter (see Exhibit 1 for reconciliation).

\* IFRS fully diluted earnings per share for the three and nine months ended March 31, 2020 does not reflect the recapitalization that occurred in connection with ibex's August 7, 2020 initial public offering.

#### **Balance Sheet**

- Strong cash position of \$62.6 million compared to \$21.9 million at June 30, 2020.
- Non-GAAP net debt decreased to \$48.7 million, compared to \$84.1 million as of June 30, 2020 (see Exhibit 4 below).

#### **Business Highlights:**

- Won 10 new customer logos, primarily New Economy companies in the FinTech, healthcare and utilities verticals
- Legacy top three client concentration decreased to 34.1% from 43.6% in the prior year quarter
- Added 800 seats in Jamaica and 560 seats in the Philippines
- New Economy revenue increased by 6.3% compared to the prior year quarter, and when adjusted for one client that was adversely impacted by the pandemic, New Economy revenue increased by 21.9% compared to the prior year quarter
- Non-voice revenue increased by 10.2% compared to the prior year quarter, and when adjusted for one client that was adversely impacted by the pandemic, non-voice revenue increased by 31.8% compared to the prior year quarter

#### Fiscal Year 2021 Business Outlook

We are reaffirming our fiscal year 2021 revenue and adjusted EBITDA guidance provided last quarter. We expect revenue of between \$445 million and \$448 million and adjusted EBITDA of between \$62.0 million and \$63.5 million.

#### **Conference Call and Webcast Information**

IBEX Limited will host a conference call and live webcast to discuss its third quarter of fiscal year 2021 financial results at 4:30 p.m. Eastern Time today, May 18, 2021. To access the conference call, dial (833) 614-1408 for the U.S. or Canada, or for international callers (914) 987-7129 and provide conference ID 2595966. The webcast will be available live on the Investors section of ibex's website at: <u>https://investors.ibex.co/.</u>

An audio replay of the call will also be available to investors beginning at approximately 7:30 p.m. Eastern Time on May 18, 2021, until 7:30 p.m. Eastern Time on May 25, 2021, by dialing (855) 859-2056 for the U.S. or Canada, or for international callers, (404) 537-3406 and entering passcode 2595966. In addition, an archived webcast will be available on the Investors section of ibex's website at: <u>https://investors.ibex.co/.</u>

#### **Financial Information**

While the financial information included in this press release has been determined in accordance with International Financial Reporting Standards ("IFRS") as issued by the International Accounting Standards Board ("IASB") applicable to interim periods, this announcement does not contain sufficient information to constitute an interim financial report as defined in International Accounting Standards 34, "Interim Financial Reporting." The financial information in this press release has not been audited.

#### **Non-GAAP Financial Measures**

We present non-GAAP financial measures because we believe that they and other similar measures are widely used by certain investors, securities analysts and other interested parties as supplemental measures of performance and liquidity. We also use these measures internally to establish forecasts, budgets and operational goals to manage and monitor our business, as well as evaluate our underlying historical performance, as we believe that these non-GAAP financial measures depict the true performance of the business by encompassing only relevant and controllable events, enabling us to evaluate and plan more effectively for the future. The non-GAAP financial measures may not be comparable to other similarly titled measures of other companies and have limitations as analytical tools and should not be considered in isolation or as a substitute for analysis of our operating results as reported under IFRS as issued by the IASB. Non-GAAP financial measures and ratios are not measurements of our performance, financial condition or liquidity under IFRS as issued by the IASB and should not be considered as alternatives to operating profit or net income / (loss) or as alternatives to cash flow from operating, investing or financing activities for the period, or any other performance measures, derived in accordance with IFRS as issued by the IASB or any other generally accepted accounting principles.

We have made adjustments to the definitions of certain non-GAAP measures in the third quarter of fiscal year 2021. The definitions of adjusted net income and adjusted EBITDA have been modified to exclude the effect of the amortization of warrant asset, and gains / (losses) on disposal of fixed assets and lease terminations, and include other income, as applicable. The definition of free cash flow has been modified to exclude financed capital expenditures and right-of-use lease payments. We may modify these definitions in the future if new situations arise that the Company believes warrant modification. We believe these updated definitions better reflect the Company's operating metrics as well as industry standards.

ibex is not providing a quantitative reconciliation of forward-looking non-GAAP adjusted EBITDA to the most directly comparable IFRS measure because it is unable to predict with reasonable certainty the ultimate outcome of certain significant items without unreasonable effort. These items include, but are not limited to, non-recurring expenses, fair value adjustments, and share-based compensation expense. These items are uncertain, depend on various factors, and could have a material impact on IFRS reported results for the guidance period.

#### About ibex

ibex helps the world's preeminent brands more effectively engage their customers with services ranging from customer support, technical support, inbound/outbound sales, business intelligence and analytics, digital demand generation, and CX surveys and feedback analytics.

#### **Forward Looking Statements**

In addition to historical information, this release contains "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. In some cases, you can identify forward-looking statements by terminology such as "believe," "may," "will," "estimate," "continue," "anticipate," "intend," "should," "plan," "expect," "predict," "potential," or the negative of these terms or other similar expressions. These statements include, but are not limited to, statements regarding our future financial and operating performance, including our outlook and guidance, and our strategies, priorities and business plans. Our expectations and beliefs regarding these matters may not materialize, and actual results in future periods are subject to risks and uncertainties that could cause actual results to differ materially from those projected. Factors that could impact our actual results include: developments relating to COVID-19; our ability to attract new business and retain key clients; our ability to enter into multi-year contracts with our clients at appropriate rates; the potential for our clients or potential clients to consolidate; our clients deciding to enter into or further expand their insourcing activities; our ability to operate as an integrated company under the ibex brand; our ability to manage portions of our business that have long sales cycles and long implementation cycles that require significant resources and working capital; our ability to manage our international operations, particularly in Pakistan and the Philippines and increasingly in Jamaica and Nicaragua; our ability to comply with applicable laws and regulations, including those regarding privacy, data protection and information security; our ability to manage the inelasticity of our labor costs relative to short-term movements in client demand; our ability to realize the anticipated strategic and financial benefits of our relationship with Amazon; our ability to recruit, engage, motivate, manage and retain our global workforce; our ability to anticipate, develop and implement information technology solutions that keep pace with evolving industry standards and changing client demands; our ability to maintain and enhance our reputation and brand; and other factors discussed under the heading "Risk Factors" in our annual report on Form 20-F filed with the U.S. Securities and Exchange Commission on October 23, 2020 and any other risk factors we include in subsequent reports on Form 6-K. Because of these uncertainties, you should not make any investment decisions based on our estimates and forwardlooking statements. Except as required by law, we undertake no obligation to publicly update any forward-looking statements for any reason after the date of this press release whether as a result of new information, future events or otherwise.

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#### IBEX Limited Unaudited Consolidated Statements of Financial Position

US\$ in thousands	Marc 20		June 30, 2020
Assets			
Non-current assets			
Goodwill	\$	11,832 \$	11,832
Other intangible assets		3,323	2,781
Property and equipment		107,338	84,588
Investment in joint venture		357	331
Deferred tax asset		3,017	2,223
Warrant asset		1,932	2,611
Other assets		6,205	4,834
Total non-current assets	\$	134,004 \$	109,200
Current assets			
Trade and other receivables		75,310	62,579
Due from related parties		1,794	1,587
Cash and cash equivalents		62,552	21,870
Total current assets	\$	139,656 \$	86,036
Total assets	\$	273,660 \$	195,236
Equity and liabilities			
Equity attributable to owners of the parent			
Share capital	\$	2 \$	12
Additional paid-in capital		158,044	96,207
Other reserves		32,683	29,456
Accumulated deficit	(	114,707)	(109,527
Total equity	\$	76,022 \$	16,148
Non-current liabilities			
Deferred revenue	\$	2,038 \$	434
Lease liabilities		73,030	62,044
Borrowings		3,745	3,782
Deferred tax liability		85	117
Other non-current liabilities		18,834	7,058
Total non-current liabilities	\$	97,732 \$	73,435
Current liabilities			
Trade and other payables	\$	51,649 \$	53,213
Income tax payables		4,210	3,087
Lease liabilities		11,386	12,668
Borrowings		23,059	27,476
Deferred revenue		5,334	3,470
Due to related parties		4,268	5,739
Total current liabilities	\$	99,906 \$	105,653
	<b>*</b>		450.000
Total liabilities	\$	197,638 \$	179,088

### IBEX Limited Unaudited Consolidated Statements of Profit or Loss and Other Comprehensive Income / (Loss)

US\$ in thousands, except share and per share amounts		Three months e 2021	nded	l March 31, 2020		Nine months ended March 31, 2021 2020			
Revenue	\$	108,832	\$	101,124	\$	334,784	\$	304,255	
Payroll and related costs	\$	72,386	\$	68,006		223,610		207,246	
Share-based payments	\$	1,298	\$	(212)		4,004		(119	
Reseller commission and lead expenses	\$	3,275	\$	4,278		10,776		13,604	
Depreciation and amortization	\$	7,258	\$	6,347		20,680		18,460	
Fair value adjustment	\$	4,433	\$	(250)		10,178		632	
Other operating costs	\$	17,778	\$	14,914		57,711		44,185	
Income from operations	\$	2,404	\$	8,041	\$	7,825	\$	20,247	
Finance expenses	\$	(2,310)	\$	(2,376)		(6,923)		(7,190)	
Income before taxation	\$	94	\$		\$	902	\$	13,057	
Income tax expense	\$	(339)	\$	(1,183)		(2,082)		(1,482	
Net (loss) / income	\$	(245)	\$	4,482	\$	(1,180)	\$	11,575	
Other comprehensive income / (loss)									
Items that will be subsequently reclassified to profit or loss									
Foreign currency translation adjustment	\$	99	\$	(5)	\$	(14)	\$	(37	
Cash flow hedge - changes in fair value	\$	73	\$	-		158		-	
	\$	172	\$	(5)	\$	144	\$	(37	
Total comprehensive (loss) / income	\$	(73)	\$	4,477	\$	(1,036)	\$	11,538	
Loss per share attributable to the ordinary equity holders of the parent									
Basic	\$	(0.01)	\$	-	\$	(0.07)	\$	-	
Diluted	\$	(0.01)		-	\$	(0.07)		-	
Weighted average shares outstanding									
Basic		18,083,182		1,138,140		17,475,469		1,138,140	
Diluted		18,083,182		12,822,570		17,475,469		12,822,570	

IBEX Limited
Unaudited Consolidated Statements of Cash Flows

US\$ in thousands		Three months ended March 31, 2021 2020				Nine months ended March 31 2021 2020				
CASH FLOWS FROM OPERATING ACTIVITIES				2020			2020			
Income before taxation	\$	94	\$	5,665	\$	902 \$	13,057			
Adjustments to reconcile income before taxation to net cash	Ŷ	5.	Ŷ	5,005	Ψ	50 <b>2</b> ¢	10,007			
provided by operating activities:										
Depreciation and amortization		7,258		6,347		20,680	18,460			
Amortization of warrant asset		229		16		677	551			
Gain on disposal of fixed assets		_		(89)		_	(73			
Gain on lease terminations		(852)		-		(1,044)	-			
Foreign currency translation loss / (gain)		26		(110)		229	249			
Fair value adjustment		4,433		(250)		10,178	632			
Phantom expense		659		(224)		913	(196			
Share-based payments		639		12		3,091	77			
Provision for retirement benefit expense		50		-		194	134			
Allowance of expected credit losses		(116)		4		336	101			
Share of profit from investment in joint venture		(174)		(75)		(400)	(414			
Finance costs		2,310		2,376		6,923	7,190			
Decrease / (increase) in trade and other receivables		626		4,957		(10,358)	8,154			
Increase in prepayments and other assets		(673)		(864)		(1,370)	(1,400			
Increase / (decrease) in trade and other payables and		(0,0)		(001)		(1,0,0)	(1).00			
other liabilities		1,991		(1,103)		3,043	(4,921			
Cash generated from operations		16,500		16,662		33,994	41,601			
Interest paid		(2,310)		(2,376)		(6,923)	(7,190			
Income taxes paid		(2,510)		(2,570)		(2,952)	(758)			
-	\$	13,893	\$	14,291	\$		33,653			
Net cash inflow from operating activities	Э	13,093	Ъ	14,291	Þ	24,119 \$	33,033			
CASH FLOWS FROM INVESTING ACTIVITIES										
Purchase of property and equipment	\$	(5,892)	\$	(1,780)	\$	(14,597) \$	(4,019			
Purchase of other intangible assets		(407)		(320)		(1,274)	(485			
Capital repayment from joint venture		146		114		373	309			
Net cash outflow from investing activities	\$	(6,153)	\$	(1,986)	\$	(15,498) \$	(4,195			
ter cush outflow from investing activities	Ψ	(0,100)	Ψ	(1,500)	Ψ	(10,400) \$	(4,100			
CASH FLOWS FROM FINANCING ACTIVITIES										
Proceeds from line of credit	\$	24,684	\$	29,314	\$	91,259 \$	107,525			
Repayments of line of credit	Ŷ	(38,104)	Ŷ	(36,467)	Ŷ	(93,400)	(117,485			
Proceeds from borrowings		-		-		1,714	1,000			
Repayment of borrowings		(3,496)		(1,417)		(9,323)	(4,806			
Payment of related party loan		-		(1,11)		(1,614)	(.,			
Net proceeds from initial public offering		-		-		63,107	-			
Exercise of options		28		-		28	-			
Payment of listing related cost				-		(1,052)	-			
Principal payments on lease obligations		(3,014)		(2,790)		(14,644)	(8,935			
Dividends paid		(0,011)		(_,, 00)		(4,000)	(121)			
Net cash (outflow) / inflow from financing activities	\$	(19,902)	\$	(11,360)	\$	32,075 \$	(22,822			
Effects of exchange rate difference on cash and cash	ψ	(10,002)	Ψ	(11,500)	Ψ	₩,070 Φ	(22,022			
equivalents		99		(5)		(14)	(38			
-	¢		¢		¢					
Net (decrease) / increase in cash and cash equivalents	\$ ¢	(12,063)	\$ ¢	940	\$ ¢	40,682 \$	6,598			
Cash and cash equivalents at beginning of the period	\$	74,615	\$	14,531	\$	21,870 \$	8,873			
Cash and cash equivalents at end of the period	\$	62,552	\$	15,471	\$	62,552 \$	15,471			

#### IBEX Limited

#### **Reconciliation of IFRS Financial Measures to Non-GAAP Financial Measures**

#### EXHIBIT 1: Adjusted net income and pro forma adjusted earnings per share - diluted

We define "Adjusted net income" as net (loss) / income before the effect of the following items: non-recurring expenses (including litigation and settlement expenses, costs related to COVID-19, and expenses related to our initial public offering), amortization of warrant asset, gain or loss on disposal of fixed assets or lease terminations, fair value adjustment related to the Amazon warrant, share-based payments, foreign exchange gains or losses, and impairment losses, as applicable, net of the tax effect of such adjustments. The following table provides a reconciliation of Adjusted net income to our net (loss) / income for the periods presented:

		Three months ended March 31,						Nine months ended March 31,							
		202	21			202	20		202	21			202	0	
US\$ in thousands, except															
share and per share															
amounts, unaudited	Am	ount	Per	r Share		Amount	P	er Share	Amount	P	er Share		Amount	Pe	er Share
Net (loss) / income	\$	(245)	\$	(0.01)	\$	4,482	\$	0.35 (d) \$	(1,180)	\$	(0.07)	\$	11,575	\$	<b>0.90</b> (d)
Non-recurring expenses		1,848		0.10		801		0.06	7,839		0.45		1,397		0.11
Amortization of warrant asset		229		0.01		16		0.00	677		0.04		551		0.04
Gain on disposal of fixed															
assets		-		-		(89)		(0.01)	-		-		(73)		(0.01)
Gain on lease terminations		(852)		(0.05)		-		-	(1,044)		(0.06)		-		-
Fair value adjustment		4,433		0.25		(250)		(0.02)	10,178		0.58		632		0.05
Share-based payments		1,298		0.07		(212)		(0.02)	4,004		0.23		(119)		(0.01)
Foreign exchange losses		44		0.00		164		0.01	247		0.01		523		0.04
Total adjustments	\$	7,000	\$	0.39	\$	430	\$	0.03 \$	21,901	\$	1.25	\$	2,911	\$	0.23
Tax impact of adjustments <sup>(a)</sup>		(722)		(0.04)		(243)		(0.02)	(2,901)		(0.17)		(289)		(0.02)
Adjusted net income and															
adjusted earnings per															
share	\$	6,033	\$	0.33	\$	4,669	\$	0.36 \$	17,820	\$	1.02	\$	14,197	\$	1.11
Adjusted net income margin		5.5%	)			4.6%			5.3%			4.7%			
Weighted average shares															
outstanding - diluted	18,0	)83,182	\$	0.33		12,822,570	\$	0.36	17,475,469	\$	1.02		12,822,570	\$	1.11
Dilutive impact of shares															
issued on August 7, 2020 <sup>(b)</sup>		-	\$	-		3,571,429	\$	(0.07)	-	\$	-		3,076,121	\$	(0.19)
Dilutive impact of preferred															
share conversion on August															
7, 2020 <sup>(b)</sup>		-	\$	-		1,785,565	\$	(0.03)	-	\$	-		1,785,565	\$	(0.11)
Dilutive impact of share-															
based compensation and the															
Amazon warrant <sup>(b)</sup>	7	737,826	\$	(0.01)		641,444	\$	(0.01)	756,977	\$	(0.04)		548,190	\$	(0.03)
Pro forma adjusted															
weighted average shares															
outstanding - diluted and															
pro forma adjusted															
earnings per share -															
diluted <sup>(c)</sup>	18,8	821,008	\$	0.32		18,821,008	\$	0.25	18,232,446	\$	0.98		18,232,446	\$	0.78

(a) The tax impact of each adjustment is calculated using the effective tax rate in the relevant jurisdiction.

(b) Represents the dilutive impact of (i) an incremental 3,571,429 and 3,076,121 weighted average shares outstanding for the three and nine months ended March 31, 2021, respectively, as a result of our initial public offering completed on August 7, 2020, (ii) an incremental 1,785,565 weighted average shares outstanding due to the conversion of preferred shares to common shares in connection with our initial public offering on August 7, 2020 and (iii) incremental weighted average shares outstanding resulting from vesting of awards under share-based compensation plans and vesting of the Amazon warrant, using the treasury stock method (as applicable) during the periods presented.

- (c) We provide "pro forma adjusted earnings per share diluted" to illustrate the impact on the calculation of adjusted earnings per share of taking into account the dilutive impact of the shares issued in our initial public offering on August 7, 2020, the dilutive impact of the preferred share conversion on August 7, 2020, and the dilutive impact related to vesting of awards under share-based compensation plans and the Amazon warrant on the calculation of weighted average shares outstanding diluted, resulting in pro forma adjusted weighted average shares outstanding diluted. We have used 18,821,008 and 18,232,446 shares, the pro forma adjusted weighted average shares outstanding diluted. We have used 18,821,008 and 18,232,446 shares, the pro forma adjusted earnings per share diluted for the three and nine months ended March 31, 2021, respectively, to calculate pro forma adjusted earnings per share diluted is useful information for investors because it enhances comparability between the current period and prior periods. This non-GAAP measure will be recalculated each reporting period based on the pro forma adjusted weighted average shares outstanding diluted for the latest reporting periods. Therefore, pro forma adjusted earnings per share diluted in future periods may differ from pro forma adjusted earnings per share diluted presented in prior periods. Pro forma adjusted earnings per share diluted may not be comparable to other similarly titled measures of other companies, has limitations as an analytical tool and should not be considered in isolation or as a substitute for analysis of our operating results as reported under IFRS as issued by the IASB.
- (d) See Note 20 to our audited consolidated financial statements included in our annual report on Form 20-F filed with the U.S. Securities and Exchange Commission on October 23, 2020 for additional information regarding the calculation of basic and diluted earnings / (loss) per share attributable to equity holders of the parent and weighted average shares outstanding basic and diluted. For the periods noted, the amount represents net income divided by the weighted average shares outstanding diluted for the period presented.

#### **EXHIBIT 2: EBITDA and Adjusted EBITDA**

We define "EBITDA" as net (loss) / income before the effect of the following items: finance expenses, income tax expense / (benefit), and depreciation and amortization, as applicable. We define "Adjusted EBITDA" as EBITDA before the effect of the following items: non-recurring expenses (including litigation and settlement expenses, costs related to COVID-19, and expenses related to our initial public offering), amortization of warrant asset, gain or loss on disposal of fixed assets or lease terminations, fair value adjustment related to the Amazon warrant, share-based payments, foreign exchange gains or losses, and impairment losses, as applicable.

	Three months e	nded	March 31,	Nine months ended March 31,				
US\$ in thousands	2021		2020		2021		2020	
Net (loss) / income	\$ (245)	\$	4,482	\$	(1,180)	\$	11,575	
Finance expense	\$ 2,310	\$	2,376		6,923		7,190	
Income tax expense	\$ 339	\$	1,183		2,082		1,482	
Depreciation and amortization	\$ 7,258	\$	6,347		20,680		18,460	
EBITDA	\$ 9,662	\$	14,388	\$	28,505	\$	38,707	
Non-recurring expenses	\$ 1,848	\$	801		7,839		1,397	
Amortization of warrant asset	\$ 229	\$	16		677		551	
Gain on disposal of fixed assets	\$ -	\$	(89)		-		(73)	
Gain on lease terminations	\$ (852)	\$	-		(1,044)		-	
Fair value adjustment	\$ 4,433	\$	(250)		10,178		632	
Share-based payments	\$ 1,298	\$	(212)		4,004		(119)	
Foreign exchange losses	\$ 44	\$	164		247		523	
Adjusted EBITDA	\$ 16,662	\$	14,818	\$	50,406	\$	41,618	
Adjusted EBITDA margin	 15.3%		14.7%	14.7%		15.1%		

#### **EXHIBIT 3: Free cash flow**

We define "free cash flow" as net cash provided by operating activities less capital expenditures – cash.

	]	Three months e	nded	March 31,	Nine months ended March 31,					
US\$ in thousands		2021		2020		2021		2020		
Net cash provided by operating activities	\$	13,893	\$	14,291	\$	24,119	\$	33,653		
Less:										
Capital expenditures - cash		6,299		2,100		15,871		4,504		
Free cash flow <sup>(1)</sup>	\$	7,594	\$	12,191	\$	8,248	\$	29,149		

<sup>(1)</sup> Excluded from free cash flow are the principal portion of right-of-use lease payments of \$2,892 and \$1,892 for the three months ended March 31, 2021 and 2020, respectively, and \$8,063 and \$6,619 for the nine months ended March 31, 2021 and 2020, respectively. We believe it is useful to consider these payments when analyzing free cash flow as these amounts directly relate to revenue generating assets used in operations.

**EXHIBIT 4: Net debt** We define "net debt" as total borrowings less cash and cash equivalents.

US\$ in thousands	Marcl	Jun	e 30, 2020	
<u>Borrowings</u>				
Non-current	\$	3,745	\$	3,782
Current		23,059		27,476
	\$	26,804	\$	31,258
<u>Leases</u>				
Non-current		73,030		62,044
Current		11,386		12,668
	\$	84,416	\$	74,712
Total debt	\$	111,220	\$	105,970
Cash and cash equivalents		62,552		21,870
Net debt	\$	48,668	\$	84,100